



Stabilis

Providing Enlightened
Solutions
Energy™ for the Energy
Transition

LDC Conference Presentation
September 2021

Forward Looking Statements

IN GENERAL: This cautionary note applies to this document and the verbal or written comments of any person presenting it. This document, taken together with any such verbal or written comments, is referred to herein as the "Presentation."

"FORWARD-LOOKING STATEMENTS": This Presentation includes "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995 and within the meaning of Section 27a of the Securities Act of 1933, as amended, and Section 21e of the Securities Exchange Act of 1934, as amended. Actual results may differ from expectations, estimates and projections presented or implied and, consequently, you should not rely on these forward-looking statements as predictions of future events.

Words such as "can", "believes", "anticipates", "expects", "could", "will", "plan", "may", "should", "predicts", "potential", "outlook", "approaches", "continues", "nearly", "approximately", "estimates", "seeks", "intends", "plans", "contemplates", "indicative", "illustrative", "target", "goal", "projects", "future" or the negative version of those words or other comparable words and similar expressions are intended to identify such forward-looking statements.

Any forward-looking statements contained in this presentation, including statements regarding the Company's potential future project development candidates and the development of such candidates, the projection of future operating and financial results which may be achieved in connection such future project development candidates, the timing of specific milestones for completion of our future development projects and facilities, including first gas flows and other milestones, the expected volumes that we will sell based on our expected volumes or other illustrative models, our expectations about new projects and facilities with respect to project cost and timeline, our ability to convert from future project development candidates to binding commitments, the expected capabilities of our development projects and facilities once completed, our illustrations of our goals for revenue, cash flow, EBITDA and earnings at particular points and on a run rate and annualized basis, the timing of our facilities coming online and the timing of related volumes reaching expected run rate, our plans and business strategy for specific industries, types of fuel and power users and geographies, expected business and developments in the future (including but not limited to, our liquidity and financing plans and expected borrowing capacity), our market assumptions including those regarding the cost of our shipping, logistics and regasification activities, and the pricing of LNG, natural gas and other alternative fuels, our financing plans, our Company's equity value and equity value per share, are based upon our limited historical performance and on our current plans, estimates and expectations in light of information (including industry data) currently available to us. The inclusion of this forward-looking information should not be regarded as a representation by the Company or any other person that the future development plans, estimates or expectations contemplated by us will be achieved. These statements are subject to a number of factors that could cause actual results to differ materially from those described in the forward-looking statements, many of which are beyond our control. Stabilis can give no assurance that its expectations regarding any forward-looking statements will be attained. Accordingly, you should not place undue reliance on any forward-looking statements made in this Presentation.

Factors that could cause or contribute to such differences include, but are not limited to, the future performance of Stabilis, future demand for LNG and remote power solutions, our future project development candidates not being approved or not resulting in binding commitments, the risk that our construction or commissioning schedules will take longer than we expect, that our expectations about the price at which we sell LNG and power, the cost at which we produce, ship and deliver LNG and the margin that we receive for the LNG that we sell are not in line with our expectations, that our operating or other costs will increase, or our expected remaining costs for development projects increases, such that our expected of funding of projects may not be possible, that our expected financing based on cash flows of existing or future projects may not be achievable by us on commercially favorable terms or at all, that we may be unable to agree on terms for projects on favorable terms or at all, that we may not have access to credit at an acceptable price, that the novel coronavirus and its impact on the economy and travel will negatively impact our ability to do business, develop projects or finance projects, that we may be unwilling or unable to make commitments to new projects for internal, external, financing, or any other reason, that we may be unable to implement our plans and business strategy in the way that we expect.

The foregoing list of factors is not exclusive. Additional information concerning these and other risk factors is contained in the Risk Factors in Item 1A of our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 16, 2020 which is available on the SEC's website at www.sec.gov or on the Investors section of our website at www.stabilis-solutions.com. All subsequent written and oral forward-looking statements concerning Stabilis, or other matters attributable to Stabilis, or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above. Readers are cautioned not to place undue reliance upon any forward-looking statements, which speak only as of the date made.

Stabilis does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement or illustrative economics to reflect any change in their expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.

PAST PERFORMANCE: Our operating history is limited and our past performance is not a reliable indicator of future results and should not be relied upon for any reason.

ILLUSTRATIVE ECONOMICS: Illustrative economics (including of revenue, EBITDA, earnings and cash flow) are based on management's judgement of future courses of action and market conditions as of a future date. Actual results could differ materially and management's assumptions on which this illustrative data is based are subject to numerous risks and uncertainties, including particular risks and uncertainties introduced due to the novel coronavirus and its broad and ongoing impact on the worldwide economy.

Stabilis Solutions Provides Enlightened Energy™ for the Energy Transition

We provide turnkey clean energy production, storage, transportation and fueling system solutions for **Liquid Natural Gas (LNG) and Hydrogen** across North America







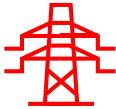
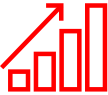













ENLIGHTENED ENERGY™

Balancing the demands of the energy transition



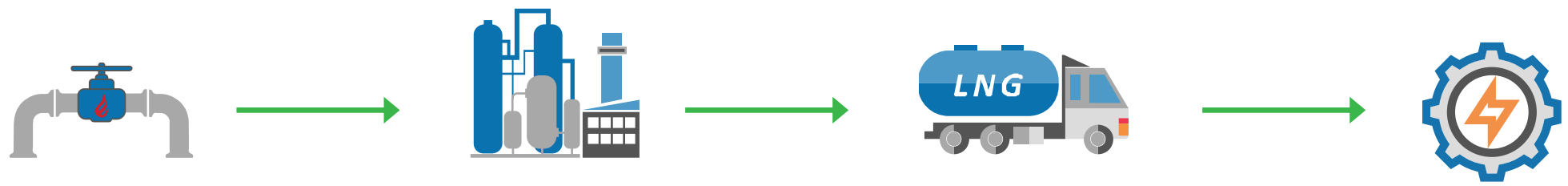
Enlightened Energy™ is a Bridge To a Cleaner Future

Natural gas and hydrogen can partner with renewable energy sources to meet market needs

		 Environmental Sustainability	 Security & Reliability	 Economic Viability
Renewable Energy				
	Hydrogen			
	Natural Gas			
Oil				
Coal				

Stabilis Brings Enlightened Energy™ to Customers Where They Need It

Proven experience delivering distributed energy to customers for 15+ years



Pipeline Gas / Renewable Gas

LNG Production

LNG / H2 Transportation

Power Generation / Process Heat



Stabilis Capabilities

- LNG plant in Texas has produced **100+ million gallons** since 2015
- H₂ production similar in design and operations
- Can also access LNG and H₂ from 25+ sources
- **Growth strategy** is to replicate plant success in new markets

- Complete North American distribution capabilities
- **150+ piece fleet** of mobile cryogenic equipment for rapid deployment
- **LNG and Hydrogen** capable
- **24/7** field service and remote monitoring

- Can provide **remote, clean power generation and process heat solutions** throughout North America
- Temporary and permanent power solutions available
- Provides **fully integrated relationship** with customer



250M+
LNG Gallons Delivered



25,000+
Deliveries Made



200+
Projects Served

The Need for Enlightened Energy™ Continues to Grow

Natural gas and hydrogen can partner with renewable energy sources to meet the market needs of the Energy Transition



Winter Storm Uri Blasts Through Texas

By JASON DAVIS '21, MANAGING EDITOR - February 25, 2021 187

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A photograph showing a wide, snow-covered road or highway stretching into the distance. In the background, a city skyline with several tall buildings is visible under a clear blue sky with some light clouds.

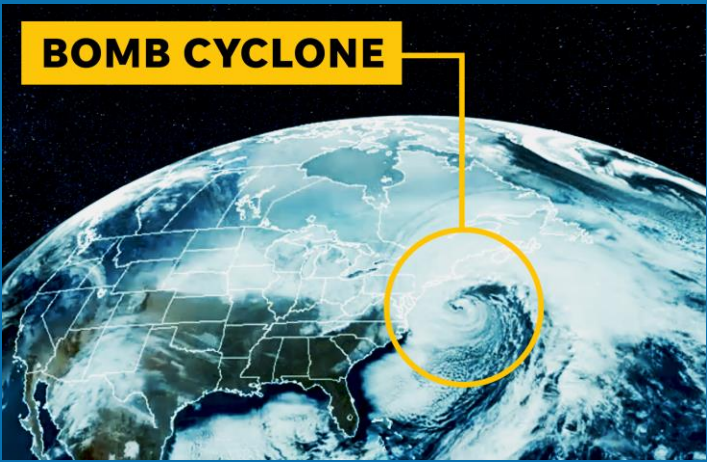
Weather

New York Asks Millions to Conserve Power as Heat Wave Tests Grid

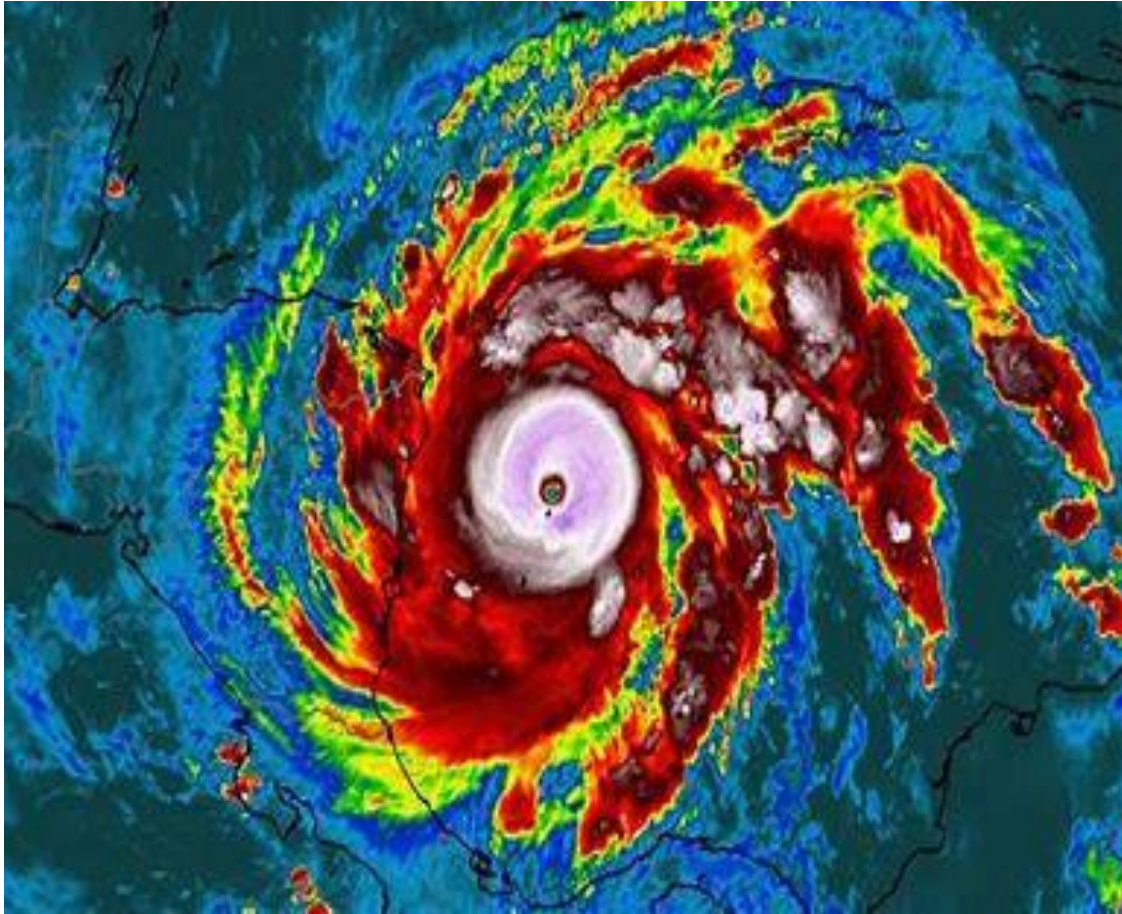
By [Brian K Sullivan](#) and [Mark Chediak](#)
June 30, 2021, 8:08 AM CDT
Updated on July 1, 2021, 12:11 AM CDT

- ▶ ‘We have a real challenge on our hands,’ Mayor de Blasio said
- ▶ It’s the latest test for power grids from extreme weather

FortisBC estimates about 70 per cent of its one million gas customers have the potential to lose gas supply due to this incident.



Hurricane IDA September 2021



- Five active remote power sites in strike zone maintained operation throughout the storm.
- Stabilis rigged up at new emergency response sites within 48 hours.
- New municipal power sites pending.

Winter Storm Uri - Support for Pipeline and Power

Unprecedented Gulf Coast Winter Storm Uri - 2021

Stabilis provided LNG fuel and equipment to support heating and power generation in the Gulf Coast throughout the storm

Supported the energy needs of over

100,000
households

Supported the energy required for nearly

50
megawatts of
power
generation

Supported the energy needs of over

10
locations in
multiple states

Stabilis Provides Virtual Pipeline Services Across North America

Pipeline Outages and Peaking

- **Applications**
 - Winter peaking / Summer peaking
 - Natural gas supply shortages
 - Maintenance and expansion projects
- **Turnkey mobile / modular LNG storage and vaporization equipment package**
- **Experienced engineering and field operations**
- **Proven experience meeting regulatory and community requirements**

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Pipeline Outages
and Peaking



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Industrial Curtailment and Bridging

- **Applications**
 - Interruptible / gas curtailment support
 - Power generation and micro-grid support
 - New development bridging
- **Mobile / modular solutions customized for each customer's operating requirements**
- **Provide pipeline backup or island mode operations**
- **Proven experience meeting operating requirements in various end markets**

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Industrial Curtailment and Bridging



Stabilis Provides Virtual Pipeline Services Across North America

Industrial Curtailment and Bridging

♥ Elon Musk liked



Tesla Owners Austin @A... · 9h ✓

A laid back afternoon at massive Giga Texas with walls going in (inside & out) and preparations for testing the Giga Press furnace next week are underway (speculation based on the LNG tanks)!

@peterdog15



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Industrial Curtailment and Bridging



Stabilis Provides Virtual Pipeline Services Across North America

Long Term Fuel Conversion

- **Applications**
 - Customers desiring a fuel switch to achieve the associated benefits of Enlightened Energy™
 - Power generation, process heat and mobile/marine applications
- **Mobile / permanent solutions customized for each customer's operating requirements**
- **Proven experience meeting operating requirements in various end markets**

Stabilis Provides Virtual Pipeline Services Across North America

Long Term Fuel Conversion



NASDAQ: SLNG

Stabilis Solutions Today

World class provider of **Enlightened Energy™** solutions including Liquid Natural Gas (LNG) and Hydrogen

Experienced operator poised to apply proven development and operating capabilities to rapidly grow into energy transition opportunities

