

# ConocoPhillips' Commercial Natural Gas



## Industry Leadership

- **World's Largest** Independent E&P
- Top 5 US Natural Gas Marketer since 2002<sup>1</sup>
- **Most likely to be recommended** among major marketers<sup>2</sup>
- 200 Commercial personnel globally with an average of 20 years of experience

<sup>1</sup> Platts

<sup>2</sup> Mastio's Natural Gas Marketer Study - 2017



## Best in Class Customer Service

- Delivering results while providing industry leading customer service
- **On-duty staff** manage operational issues every night, weekend, and holiday
- **Building long-term relationships** by working with integrity and respect
- Customized service for accounting, settlement, and invoicing



## Unmatched Reliability

- Strong assets & operational expertise provide **operational excellence**
- With over 390 transportation agreements, **we deliver** natural gas to a over 900 customers across the US
- 24/7 scheduling coverage 365 days a year
- **Emergency response** team quickly relocates to maintain our commitments



## Commercial Services

- **We partner** with producers & midstreams to deliver management solutions
- LDCs, power generators, and commercial customers unlock value through our **asset managementservices**
- Hedging services and structured products provide customized risk management solutions