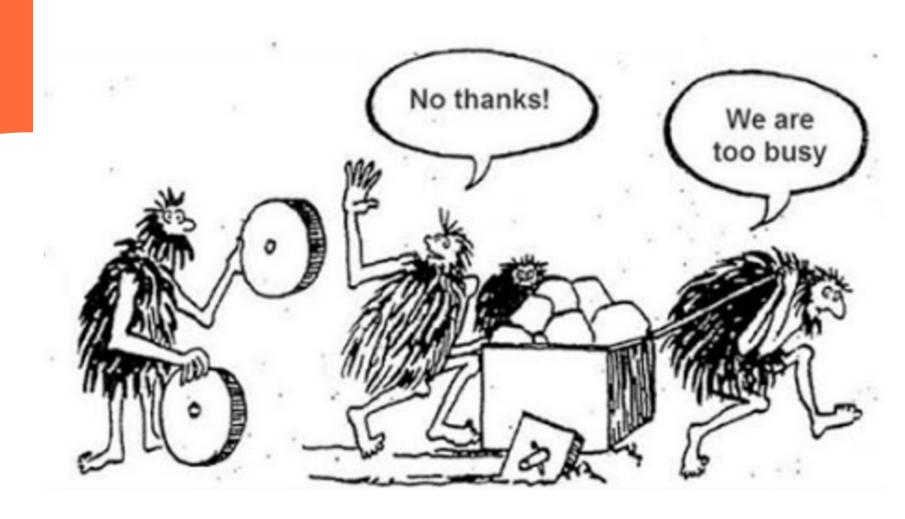
Technology is no longer a Company Department.

It's a Company Backbone!



Companies that failed to embrace technology



Hacking is becoming sophisticated.... think Automation!



7	g	V	C	d	r
D	f	7	j	n	b
f	h	9	j	Z	9
b	g	u	8	7	%
7	g	V	C	d	r
D	f	7	j	n	b
g	h	8	6	Z	d
u	8	7	V	c	d
h	7	g	С	X	d
н	Α	С	K	E	D
r	6	4	v	6	4
&	y	g	5	g	e
f	h	9	j	Z	9
b	g	u	8	7	%
7	g	V	C	d	r
D	f	7	j	n	b
g	h	8	6	Z	d
u	8	7	V	c	d
h					
• • • • • • • • • • • • • • • • • • • •	7	g	c	X	d

What's your most valuable commodity?

Risk DATA Trades DATA

NATURAL GAS

Invoices DATA

Noms DATA Myth: Past performance is a predictor of future results



GAS NOMS OVER PUBLIC INTERNET



A Simple Test: Is your data encrypted today? Myth: Spreadsheets Are Safe

A Simple Test:
Do your coworkers
email spreadsheets
to their personal
emails?



- Excel is now an offline tool at many companies, especially banks. Needs IT approval.
- Do your spreadsheets contain passwords?

What Can I Do Today?

Think Like A Hacker

- Penetration Tests: Many independent companies offer <u>Pen</u>
 <u>Tests</u> for a small price
- Tesla Hacking Contest Offers \$1
 Million Reward + Model T
- Did anyone hack a Tesla?

Which risk is the Federal Reserve most worried about?

- 1. Terrorist Attack
- 2. Asset Bubbles
- 3. Cyber Risk

Where Do We Go From Here?

- FERC is gently nudging the industry towards Automation
- Pipeline & ISO security violations will be met with fines
- Who will bear the cost of cyber security future upgrades?